

A Revolutionary Learning in IT

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Salesforce Admin Curriculum

11.11

Sales force Admin:

INTRODUCTION TO SALESFORCE

- Setting up the Org
- Architecture

ORGANIZATION SETUP

- Company Information
- UI Features and settings

BUILDING A SIMPLE APP

- Building apps
- Creating Object
- Creating Tabs
- Creating Fields

Page Layout

RELATIONSHIP

- Introducing Relationships
- Introducing Relationship Custom Fields
- Introducing Roll-Up Summary Fields Layouts
- Creating a Many-to-Many Relationship
- Customizing Related Lists in a Many-to-Many Relationship

Formula Fields (Basic and advance)

VALIDATION RULES

WORKFLOW RULES

APPROVAL PROCESS

PROCESS BUILDER

USER SETUP





SECURITY

- Controlling Access to Data in Our App
- Controlling the access to object
- Profiles
- Permission Set
- Roles
- OWD
- Sharing Rules
- Manual Sharing
- Groups
- Queues
- Health Check
- Restricting IP range

REPORTS AND DASHBOARDS

ACTIVITY MANAGEMENT

SERVICE AND SUPPORT APPLICATION

SALES AND MARKETING APPLICATION

DATA LOADER

IMPORT WIZARD

APP EXCHANGE





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