

# A Revolutionary Learning in IT

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# Sales force Admin Curriculum

# 1. INTRODUCTION TO SALESFORCE

- Setting up the Org
- Architecture

# 2. ORGANIZATION SETUP

- Company Information
- UI Features and settings

# 3. BUILDING A SIMPLE APP

- Building apps
- Creating Object
- Creating Tabs
- Creating Fields

# 4. Page Layout

### 5. RELATIONSHIP

- Introducing Relationships
- Introducing Relationship Custom Fields
- Introducing Roll-Up Summary Fields Layouts
- Creating a Many-to-Many Relationship
- Customizing Related Lists in a Many-to-Many Relationship
- 5. Formula Fields (Basic and advance)
- 6. VALIDATION RULES
- 7. WORKFLOW RULES
- 8. APPROVAL PROCESS
- 9. PROCESS BUILDER
- 10. USER SETUP

# 11. SECURITY

- Controlling Access to Data in Our App
- Controlling the access to object
- Profiles



- Permission Set
- Roles
- OWD
- Sharing Rules
- Manual Sharing
- Groups
- Queues
- Health Check
- Restricting IP range
- 12. REPORTS AND DASHBOARDS
- 13. ACTIVITY MANAGEMENT
- 14. SERVICE AND SUPPORT APPLICATION
- 15. SALES AND MARKETING APPLICATION
- 16. DATA LOADER
- 17. IMPORT WIZARD
- 18. APP EXCHANGE



### **KEY FEATURES**



**Instructor-led Sessions** 



**Learn from Experts** 



**Assignments** 



24 x 7 Support



**Real-time Case Studies** 



**Get Certified** 

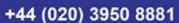
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+1 332-600-8899



