

Apttus CPQ Curriculum

Application Fundamental

- Introduction to Quote to Cash
- Introduction to Apttus
- CPQ Background & Overview
- Standard function flow
- Key Apttus
- Terminology Q/A
- Session

Product Management

- To create a product (Standalone, Bundle and Option)
- Manage categories and Hierarchy Manager
- Create Price List, Price list
- Item Q/A Session

Product Management -Bundle, Options and Option Group

- To create Bundles, Options and Option Groups
- To associate Option Groups to a
- Bundle Associating a Product to a
- Category Field Expression
- Executing maintenance Jobs
- Adding product to a cart page
- Q/A Session

Product Attributes and Attribute Groups

- Create a product attribute field
- Product Attributes Overview
- Creating a product attribute group
- Linking Attribute Group to a product
- Product Attribute Rule
- Executing maintenance jobs
- Q/A Sessions

Product Visibility Rule

- Search Filters(CPQ)
- Run the product Filter Criteria Maintenance
- Configuring a Product Group
- To create a product group
- To add a product group
- Member Q/A Session

Pricing Management

- Price List Item
- Price Matrix Terminology
- Creating Price dimension
- Create condition base price
- matrix How to create a Price
- Rule set creating Price rule
- Pricing callback Price(One example)Tiered pricing
- Related Pricing
- Q/A Session

Rule Management

- Creating Constraint Rule Header
- Creating Constraint Rule Condition
- Setting inclusion rules
- Setting up Exclusion Rules
- Setting up Validation/Warning Rules
- Creating Constraint Rule Action
- Executing maintenance
- Q/A Session



Template Management

- Introduction to X
- Author Installing X-
- Author Template
- Creation Template
- Publish Manage
- Template
- Q/A Session



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Overview of custom settings

- System Config Properties
- Flow
- Display Action
- Cart Setting
- Display Column
- Q/A Session

Quote Management

- Quote Lifecycle
- Creating Quote/Proposal
- Configure Product
- Cart Finalization
- Q/A Session

Troubleshooting

KEY FEATURES



Instructor-led Sessions



Learn from Experts



Assignments



24 x 7 Support



Real-time Case Studies



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